Lucion
Prisciliano Sanchéz 519 Local 11
48314 Puerto Vallarta, JAL
México

Mariposario

Quotation # S00046

Your Reference:	Quotation Date:	Expiration:	Salesperson:
Lucion 3rd Edicition	03/14/2024	04/13/2024	ROBBIE STEVENSON

DESCRIPTION	QUANTITY	UNIT PRICE	TAXES	AMOUNT
DEVELOPMENT				
DEVELOPMENT PROJECT ▶ We develop a project for the client. EVENT APPLICATION MODIFICATIONS.	1.00 Units	21,551.72	16%	$ 21,551.72
			Subtotal	$ 21,551.72
IMPLEMENTATION				
IMPLEMENTATION SERVICES - ODOO ▶ We provide initial setup and configuration of the Odoo ERP.	1.00 Units	8,620.69	16%	$ 8,620.69
			Subtotal	$ 8,620.69
TRAINING - STAGE 1: UPPER MANAGEMENT				
SETTINGS (1/3) - ODOO TRAINING ▶ This one-hour course equips senior staff and IT personnel with the fundamentals of Odoo configuration. It covers the importance of the configuration application, explores general settings (time zone, language, currency), and guides participants through editing company information, creating users (with different types and permissions), and enabling developer mode (including its benefits, limitations, advanced features, and user permission customization).	1.00 Hours	1,293.10	16%	$ 1,293.10

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SETTINGS (2/3) - ODOO TRAINING ▶ This one-hour course dives deeper into Odoo configuration for technical staff and IT professionals, assuming developer mode is enabled. It explores technical configuration options (database structure, email, automation), delves into managing the database schema and data models, and sets up email servers and email functionalities. Additionally, the course introduces automation concepts like server actions, scheduled actions, and scripting with Python. Participants will learn to create and manage automated tasks using these functionalities.	1.00 Hours	1,293.10	16%	$ 1,293.10
DIRECTORY - ODOO TRAINING ▶ In this one-hour lesson, "Mastering the Contacts Application in Odoo," designed for general users, participants will delve into the fundamentals of the Contacts module. They will learn how to create and manage contacts effectively, including assigning contacts and linking them to specific sales representatives. Additionally, attendees will explore advanced features such as filters, groups, and favorites, enabling them to optimize their contact management process. The session concludes with a dedicated Q&A segment for addressing inquiries and sharing practical insights.	1.00 Hours	1,293.10	16%	$ 1,293.10
This is an essential application in the Odoo system and it is recommended that we include all necessary parties that will use the system in this training.				
PRODUCTS (1/2) - ODOO TRAINING ▶ This one-hour class teaches purchasing managers and warehouse personnel how to create and manage products in Odoo. It covers the applications used for product creation, basic and advanced product features, and configuration best practices.	1.00 Hours	1,293.10	16%	$ 1,293.10
WEBSITE (1/3) - ODOO TRAINING ▶ This 1-hour course introduces Odoo's website application, targeting beginners. It delves into the app's history, purpose, and benefits of integration within the Odoo ecosystem. Participants are then guided through basic navigation, exploring the dashboard and fundamental settings like languages, SEO, and domain management. A dedicated Q&A session concludes the course to address any lingering questions.	1.00 Hours	1,293.10	16%	$ 1,293.10
EVENTS (1/3) - ODOO TRAINING ▶ Master event management with Odoo in just one hour. This lesson is designed for users with basic knowledge of Odoo and covers everything from setting up basic events to advanced marketing and promotion strategies. You'll learn how to create and customize events, manage participants, and use marketing tools to maximize visibility. Includes an interactive hands-on session to immediately apply what you've learned.	1.00 Hours	1,293.10	16%	$ 1,293.10

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EVENTS (2/3) - ODOO TRAINING ▶ Take your event management to the next level with Odoo in this intensive one-hour session aimed at advanced users. Learn how to automate notifications, integrate key applications for a seamless event experience, and analyze performance to make informed decisions. Dive into advanced features and customize every detail to make your event stand out. Includes a guided practice to solidify your skills in event automation and analysis.	1.00 Hours	1,293.10	16%	$ 1,293.10
We can include sales staff in this training.				
ACCOUNTING (1/3) - ODOO TRAINING ▶ Discover the fundamental features of Odoo 16 Accounting application and learn how to configure it for your business in this one-hour lesson. Ideal for accountants, financial managers, and business owners, this course will guide you through the initial setup process.	1.00 Hours	1,293.10	16%	$ 1,293.10
ACCOUNTING (2/3) - ODOO TRAINING ▶ Equip yourself with the skills to streamline invoicing, manage accounts, and handle payments effectively using Odoo Accounting. This lesson covers creating and sending invoices, recording supplier invoices, managing payments, reconciling transactions, and handling bank statements.	1.00 Hours	1,293.10	16%	$ 1,293.10
HUMAN RESOURCES (1/2) - ODOO TRAINING ▶ Discover how to effectively manage human resources with Odoo, covering everything from employee information to personal time and attendance. Learn about setup, customization, and data management to optimize HR processes in your company.	1.00 Hours	1,293.10	16%	$ 1,293.10
			Subtotal	$ 12,931.00
STAGE 2 - SALES STAFF				
SALES (1/3) - ODOO TRAINING ▶ This 1-hour course covers Odoo's Point of Sale (POS), including its purpose, benefits, and basic setup (navigation, dashboard, analysis). It also dives into initial configuration (terminals, devices, product/category management).	1.00 Hours	1,293.10	16%	$ 1,293.10
SUBSCRIPTIONS (1/2) - ODOO TRAINING ▶ This 1-hour course covers subscription management in Odoo (for sales teams and cashiers). It starts with an introduction (instructor, Odoo overview, importance of subscriptions). Then, it dives into setup (interface, app usage, product creation) and alerts (product-specific, activation types, actions like emails/texts, case study: post-purchase survey).	1.00 Hours	1,293.10	16%	$ 1,293.10

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POINT OF SALE (1/3) - ODOO TRAINING ▶ This one-hour introductory lesson covers setting up and using Odoo's Point of Sale (POS) module integrated with the broader Odoo platform. It includes an overview of the POS and its benefits, initial setup and general navigation, configuring terminals and devices, managing product categories and items in the POS, analysis of sales dashboards, and integrating the POS with the larger Odoo ecosystem for seamless omnichannel retail management.	1.00 Hours	1,293.10	16%	$ 1,293.10
In order to teach the Point of Sale, we require that all the products be loaded.				
POINT OF SALE (2/3) - ODOO TRAINING ▶ This one-hour class covers setting up a point-of-sale system, including taxes and pricing. It then dives into processing transactions, managing customers and loyalty programs, and applying promotions. Finally, it briefly explains how to synchronize the system with Odoo's inventory.	1.00 Hours	1,293.10	16%	$ 1,293.10
			Subtotal	$ 5,172.40

Untaxed Amount	$ 48,275.81
VAT 16%	$ 7,724.19
Total	$ 56,000.00

Options

Description	Unit Price
WEBSITE - CREATION ▶ Our service builds your website using Odoo's CMS tool, including essential pages like "About Us," Contact, and Helpdesk. Terms & Conditions and Privacy Policy templates are provided (lawyer review recommended). We can set up a store page (product upload extra), blog page (content upload extra), and link review. Additional services like forums, courses, and image editing are available. You'll need an Odoo subscription and our work is limited to the Odoo platform.	**$ 12,931.03**
WEBSITE - ADDITIONAL PAGES ▶ We provide services for adding extra pages to your website. For this, we require a detailed description of the page's purpose and any related materials such as images, text content, and photographs you wish to include.	**$ 862.07**
EVENT CREATION - ODOO IMPLEMENTATION ▶ We will create an event in your Odoo instance, handling the initial setup including dates, locations, sponsors, speakers, agenda, email notifications, and website information for the event.	**$ 2,155.17**
ACCOUNT & JOURNAL CONFIGURATION - ODOO IMPLEMENTATION ▶ We set up your bank accounts in Odoo, along with any other ledgers that your company might consider essential for its accounting practices in Mexico.	**$ 4,310.34**

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Description	Unit Price
AUTOMATIC MARKETING CAMPAIGN SET UP - ODOO IMPLEMENTATION ▶ We implement an automated workflow for a marketing campaign by first investigating needs, documenting processes, and then configuring the workflow within your Odoo instance.	**$ 4,310.34**
SALES FUNNEL DEVELOPMENT - ODOO IMPLEMENTATION ▶ We develop the sales flow for each team in Odoo, programming automations within the system.	**$ 4,310.34**
ACCOUNTING FOR ACCOUNTANTS - ODOO ▶ This 12-hour course provides accountants with in-depth knowledge of Odoo, covering Billing, Purchasing, Accounting, Payment Solutions, Electronic Accounting, Taxation, Fixed Assets, Currencies, Dashboards, and Reporting. It aims to improve efficiency and decision-making in financial management.	**$ 15,000.00**

Términos y condiciones: https://lucion.odoo.com/terms