LUCION®
innovación empresarial

Lucion
Prisciliano Sanchéz 519 Local 11
48314 Puerto Vallarta, JAL
México

Artisan Bakery

Quotation # S00039

Quotation Date:
03/09/2024

Expiration:
04/08/2024

Salesperson:
ROBBIE STEVENSON

DESCRIPTION	QUANTITY	UNIT PRICE	TAXES	AMOUNT
IMPLEMENTATION				
IMPLEMENTATION SERVICES - ODOO ▶ We provide initial setup and configuration of the Odoo ERP.	1.00 Units	8,620.69	16%	$ 8,620.69
			Subtotal	$ 8,620.69
TRAINING				
SETTINGS (1/3) - ODOO TRAINING ▶ This one-hour course equips senior staff and IT personnel with the fundamentals of Odoo configuration. It covers the importance of the configuration application, explores general settings (time zone, language, currency), and guides participants through editing company information, creating users (with different types and permissions), and enabling developer mode (including its benefits, limitations, advanced features, and user permission customization).	1.00 Hours	1,293.10	16%	$ 1,293.10
SETTINGS (2/3) - ODOO TRAINING ▶ This one-hour course dives deeper into Odoo configuration for technical staff and IT professionals, assuming developer mode is enabled. It explores technical configuration options (database structure, email, automation), delves into managing the database schema and data models, and sets up email servers and email functionalities. Additionally, the course introduces automation concepts like server actions, scheduled actions, and scripting with Python. Participants will learn to create and manage automated tasks using these functionalities.	1.00 Hours	1,293.10	16%	$ 1,293.10

SETTINGS (3/3) - ODOO TRAINING ▶ This advanced Odoo configuration course (1 hour) targets technical staff and system administrators. Building on the previous sessions, it covers backups, security (including two-factor authentication), user interface customization with developer tools, workflow management with customization examples, advanced features in developer mode (interactive console, performance tools), and integration basics (API and external systems). It also briefly touches upon installing and managing modules, version migrations, and best practices.	1.00 Hours	1,293.10	16%	$ 1,293.10
DIRECTORY - ODOO TRAINING ▶ In this one-hour lesson, "Mastering the Contacts Application in Odoo," designed for general users, participants will delve into the fundamentals of the Contacts module. They will learn how to create and manage contacts effectively, including assigning contacts and linking them to specific sales representatives. Additionally, attendees will explore advanced features such as filters, groups, and favorites, enabling them to optimize their contact management process. The session concludes with a dedicated Q&A segment for addressing inquiries and sharing practical insights.	1.00 Hours	1,293.10	16%	$ 1,293.10
INVENTORY (1/3) - ODOO TRAINING ▶ Learn the basics of Odoo's inventory application in this one-hour session, tailored specifically for Purchase Managers and Warehouse Staff. You will learn about key features, basic navigation, and how to set up warehouses, locations, and products to optimize your inventory operations.	1.00 Hours	1,293.10	16%	$ 1,293.10
INVENTORY (2/3) - ODOO TRAINING ▶ Master inventory management and valuation in Odoo in this session aimed at purchasing managers and warehouse staff. Learn about product reception and delivery, internal transfers, inventory adjustments, and valuation methods such as standard price, average cost, and actual cost, along with valuation reports and accounting integration.	1.00 Hours	1,293.10	16%	$ 1,293.10
INVENTORY (3/3) - ODOO TRAINING ▶ Explore advanced features and reports of Odoo's inventory in this one-hour session, perfect for Purchase Managers and warehouse staff. Discover how barcode scanning and the mobile app can revolutionize your inventory management, plus learn about route configuration, dropshipping, cross-docking, and how to use Odoo's purchasing and sales applications. Dive into inventory reports and analysis for effective management and planning.	1.00 Hours	1,293.10	16%	$ 1,293.10

PRODUCTS (1/2) - ODOO TRAINING ▶ This one-hour class teaches purchasing managers and warehouse personnel how to create and manage products in Odoo. It covers the applications used for product creation, basic and advanced product features, and configuration best practices.	1.00 Hours	1,293.10	16%	$ 1,293.10
PRODUCTS (2/2) - ODOO TRAINING ▶ This one-hour session builds upon basic product management in Odoo. It delves into advanced product creation and handling strategies, explores product integration with inventory categories, the website, and the point-of-sale system, aiming to optimize warehouse organization, product presentation, and customer experience.	1.00 Hours	1,293.10	16%	$ 1,293.10
PURCHASING - ODOO TRAINING ▶ This one-hour course equips participants to manage procurement using Odoo Purchase. It covers features, benefits, setup (including installing, managing suppliers/products, and configuring settings), purchase order management (creation, receiving, invoices, returns), and reporting/analysis. It concludes with a Q&A session.	1.00 Hours	1,293.10	16%	$ 1,293.10
WEBSITE (1/3) - ODOO TRAINING ▶ This 1-hour course introduces Odoo's website application, targeting beginners. It delves into the app's history, purpose, and benefits of integration within the Odoo ecosystem. Participants are then guided through basic navigation, exploring the dashboard and fundamental settings like languages, SEO, and domain management. A dedicated Q&A session concludes the course to address any lingering questions.	1.00 Hours	1,293.10	16%	$ 1,293.10
WEBSITE (2/3) - ODOO TRAINING ▶ This 1-hour lesson guides beginners through designing and customizing websites using Odoo's drag-and-drop editor. Participants learn to select and personalize pre-built blocks, incorporate various content types (text, images, videos), and preview their creations before publishing. The course then delves into advanced customization, exploring theme and design modifications, working with CSS and HTML within the editor, and utilizing snippets and custom blocks for further personalization.	1.00 Hours	1,293.10	16%	$ 1,293.10

WEBSITE (3/3) - ODOO TRAINING ▶ This 1-hour Odoo course equips beginners with website design and customization skills. It guides them through using the drag-and-drop editor to select and personalize pre-built blocks, incorporate text, images, and videos, and preview their work before publishing. The course then progresses to advanced customization, exploring theme and design modifications, working with CSS and HTML within the editor, and utilizing snippets and custom blocks for further personalization.	1.00 Hours	1,293.10	16%	$ 1,293.10
WEBSITE - CREATION ▶ Our service builds your website using Odoo's CMS tool, including essential pages like "About Us," Contact, and Helpdesk. Terms & Conditions and Privacy Policy templates are provided (lawyer review recommended). We can set up a store page (product upload extra), blog page (content upload extra), and link review. Additional services like forums, courses, and image editing are available. You'll need an Odoo subscription and our work is limited to the Odoo platform.	1.00 Hours	12,931.03	16%	$ 12,931.03
SALES (1/3) - ODOO TRAINING ▶ This 1-hour course covers Odoo's Point of Sale (POS), including its purpose, benefits, and basic setup (navigation, dashboard, analysis). It also dives into initial configuration (terminals, devices, product/category management).	1.00 Hours	1,293.10	16%	$ 1,293.10
SALES (2/3) - ODOO TRAINING ▶ This one-hour course dives into advanced Odoo features for managing customer interactions and transactions. It covers creating and managing quotations with deadlines, terms, and payment recording. It also explores advanced customer address configuration, including differentiating delivery and billing addresses, and managing addresses from both quotations and contact forms.	1.00 Hours	1,293.10	16%	$ 1,293.10
SALES (3/3) - ODOO TRAINING ▶ This advanced Odoo course (1 hour) covers integration with other modules like accounting and inventory, customization of terms and conditions for quotations, and a hands-on exercise where participants design a complete quotation. It concludes with a course wrap-up and additional resources.	1.00 Hours	1,293.10	16%	$ 1,293.10
ACCOUNTING (1/3) - ODOO TRAINING ▶ Discover the fundamental features of Odoo 16 Accounting application and learn how to configure it for your business in this one-hour lesson. Ideal for accountants, financial managers, and business owners, this course will guide you through the initial setup process.	1.00 Hours	1,293.10	16%	$ 1,293.10

ACCOUNTING (2/3) - ODOO TRAINING ▶ Equip yourself with the skills to streamline invoicing, manage accounts, and handle payments effectively using Odoo Accounting. This lesson covers creating and sending invoices, recording supplier invoices, managing payments, reconciling transactions, and handling bank statements.	1.00 Hours	1,293.10	16%	$ 1,293.10
ACCOUNTING (3/3) - ODOO TRAINING ▶ This lesson will provide you with the skills to generate financial reports, analyze performance, and address advanced accounting topics using the Odoo 16 Accounting application. You'll learn how to generate key financial reports such as the profit and loss statement and balance sheet, as well as analyze financial performance and trends. You'll also explore advanced topics such as managing transactions in multiple currencies, handling taxes and fiscal positions, and customizing accounting workflows. Includes an interactive question and answer session to address your concerns and collect feedback on the lesson content.	1.00 Hours	1,293.10	16%	$ 1,293.10
HUMAN RESOURCES (1/2) - ODOO TRAINING ▶ Discover how to effectively manage human resources with Odoo, covering everything from employee information to personal time and attendance. Learn about setup, customization, and data management to optimize HR processes in your company.	1.00 Hours	1,293.10	16%	$ 1,293.10
HUMAN RESOURCES (2/2) - ODOO TRAINING ▶ Delve into Human Resources management with Odoo, exploring employee attendance tracking, detailed reporting, advanced configurations, and process optimization. Discover best practices and use cases to maximize your HR team's efficiency.	1.00 Hours	1,293.10	16%	$ 1,293.10
			Subtotal	$ 40,086.13

Untaxed Amount		$ 48,706.82
VAT 16%		$ 7,793.17
Total		**$ 56,499.99**

Términos y condiciones: https://lucion.odoo.com/terms